



Intelleflex Partner Program

"We are a channel-focused and channel-driven company. Our mission is to provide our partners with the sales, marketing and technical support they need to build and deliver solutions incorporating Intelleflex products."

Peter Mehring
President & CEO
Intelleflex Corporation

Optimizing supply chain processes and improving asset and personnel tracking and monitoring is increasingly critical as businesses strive to create competitive advantage and maximize profitability. Customers are looking to their trusted business partners to provide new ways to solve their business problems. They want a complete end-to-end solution that addresses their business needs, improves operational efficiency and positively impacts the bottom line.

Five Key Reasons to Partner with Intelleflex

Intelleflex is committed to working with talented partners that combine their skills, expertise and applications with our technology platform. Intelleflex works with our partners to foster market opportunities and grow revenue.

- **Increase sales and profits:** Intelleflex solutions enable our partners to expand their business footprint with their customers by providing a new way to solve business problems. Expand your portfolio of solutions and services and increase revenue opportunities.
- **Qualified leads:** Our marketing programs are designed to provide our partners with solid, qualified leads. We use state-of-the-art marketing automation systems to capture and nurture leads throughout the sales cycle.
- **Tools, training and support:** Get the resources you need to develop and deploy your solutions incorporating Intelleflex products and technology.
- **Marketing:** Take advantage of co-marketing programs and collateral to generate awareness, interest and help close deals.
- **Volume discounts:** Our partner-focused pricing model is designed to maximize your margins and enhance your profitability.

Enabling Your Success

Intelleflex Extended Capability RFID™ products enable our partners to deliver new value-added solutions that, when combined with their solution expertise and domain knowledge, address the needs of our joint customers. Combine your applications with the breakthrough functionality of Intelleflex XC3 Technology™ products to deliver new capabilities for:

- Tracking and monitoring perishable goods and temperature sensitive products to ensure quality and efficacy.
- Optimizing asset tracking utilization for equipment, containers, pallets and vehicles.
- Improving worksite operations and managing the location of remote assets.
- Managing and tracking personnel and guests for improved security and efficiency.

Intelleflex XC3 Technology™

Intelleflex XC3 Technology powers our Extended Capability RFID solutions. XC3 Technology is based on ISO/IEC 18000-6:2010 and EPCglobal C1G2 standards for battery assisted passive RFID and delivers the capability of active RFID solutions at a fraction of the cost. XC3 Technology delivers read ranges in excess of 300 feet/100 meters, the ability to read tags and monitor conditions (such as temperature inside containers and pallets), and operate seamlessly in RF unfriendly environments involving metals and liquids.

Our tags include on-board memory for tracking and storing information about the asset or product with multiple levels of security. Intelleflex offers handheld and fixed readers, multiple form factor tags and antennas, as well as starter kits for piloting projects.

For More Information

To learn more please visit our website or contact us directly. We look forward to hearing from you.

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